


## IMPORTER Cost and Margin Computation

Product Description				
Shipping Details				
<b>Date:</b>		<b>Preparer:</b>		
<b>Vendor Terms of Sale:</b>		<b>Vendor:</b>		
<b>Customer Terms of Sale:</b>		<b>Customer:</b>		
<b>Vendor FOB Port:</b>		<b>Cust DDP Port:</b>		
<b>Products:</b>				
<b>1</b>	Total Number Units			
<b>2</b>	Selling Price/Unit			
<b>3</b>	FOB Cost/Unit			
<b>4</b>	Total Cost Ocean Freight			
	<b>Ocean Freight Cost/Unit</b>	<b>\$0.000</b>	<b>\$0.000</b>	<b>\$0.000</b>
<b>5</b>	Total Cost Air Freight			
	<b>AIR Freight Cost/Unit</b>	<b>\$0.000</b>	<b>\$0.000</b>	<b>\$0.000</b>
<b>6</b>	Total Cost Domestic Delivery			
	<b>Domestic Delivery/Unit</b>	<b>\$0.000</b>	<b>\$0.000</b>	<b>\$0.000</b>
<b>7</b>	HS Classification			
<b>8</b>	HS Duty Rate			
	<b>Duties/Unit</b>	<b>\$0.000</b>	<b>\$0.000</b>	<b>\$0.000</b>
<b>9</b>	Total Pre-Shipment Inspection			
	<b>Inspection Cost/Unit</b>	<b>\$0.000</b>	<b>\$0.000</b>	<b>\$0.000</b>
<b>10</b>	Total Tooling, Molds, Dies			
	<b>Total Tooling, Molds, Dies</b>	<b>\$0.000</b>	<b>\$0.000</b>	<b>\$0.000</b>
<b>11</b>	Total ETL/UL Certification			
	<b>ETL/UL Cert Cost/Unit</b>	<b>\$0.000</b>	<b>\$0.000</b>	<b>\$0.000</b>
<b>12</b>	Total Misc Cost			
	<b>#12: Cost/Unit</b>	<b>\$0.000</b>	<b>\$0.000</b>	<b>\$0.000</b>
<b>13</b>	Total Misc Cost			
	<b>#13: Cost/Unit</b>	<b>\$0.000</b>	<b>\$0.000</b>	<b>\$0.000</b>
<b>14</b>	Misc Percent of FOB Cost			
	<b>#14: Percent FOB Cost/Unit</b>	<b>\$0.000</b>	<b>\$0.000</b>	<b>\$0.000</b>
<b>15</b>	Misc Percent of DDP Sales			
	<b>#15: Percent DDP Sales/Unit</b>	<b>\$0.000</b>	<b>\$0.000</b>	<b>\$0.000</b>
	<b>Total Unit Cost</b>	<b>\$0.000</b>	<b>\$0.000</b>	<b>\$0.000</b>
	<b>Total Cost</b>	<b>No Entry</b>	<b>No Entry</b>	<b>No Entry</b>
	<b>Total Sale</b>	<b>No Entry</b>	<b>No Entry</b>	<b>No Entry</b>
	<b>Total Gross Margin</b>	<b>No Entry</b>	<b>No Entry</b>	<b>No Entry</b>
	<b>Gross Margin Percent</b>	<b>No Entry</b>	<b>No Entry</b>	<b>No Entry</b>

Compute a Unit Selling Price per a Desired Gross Margin Percent				
Margin Percent Desired				
Selling Price/Unit Must Be:	No Entry	No Entry	No Entry	No Entry
Note: Please Re-Enter the Computed Price(s) in Entry Field #2 Above				